

# 2023

## TRADE REPORT



# COMMODITY EXPORTS

## COAL

### MASS TONNES

2023

**144,493,142**

2022

**136,260,720**

### TRADE VALUE (\$MILLION)

2023

**\$38,693**

2022

**\$61,398**

### COAL % OF TOTAL TRADE

2023

**94%**

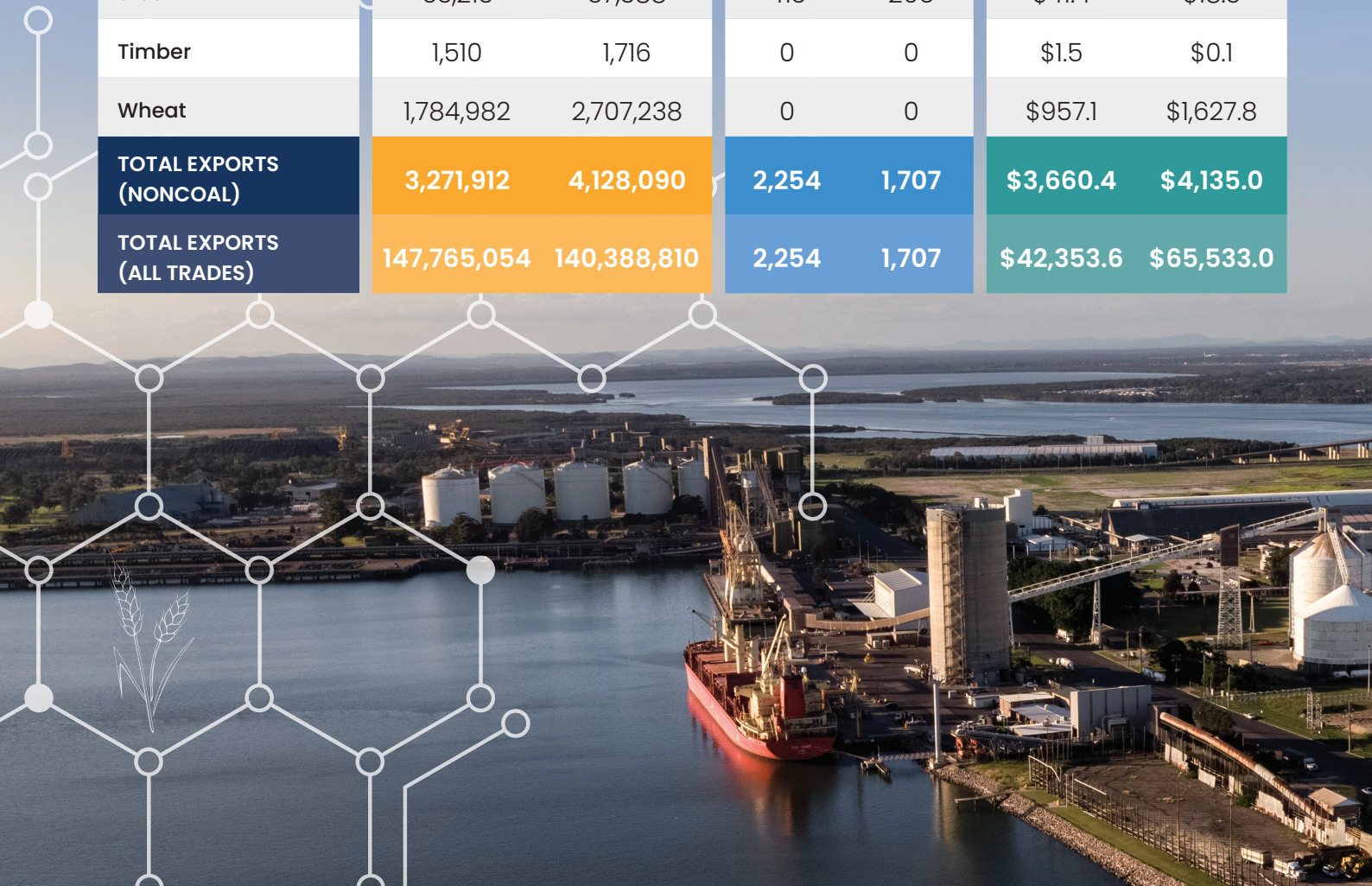
2022

**94%**



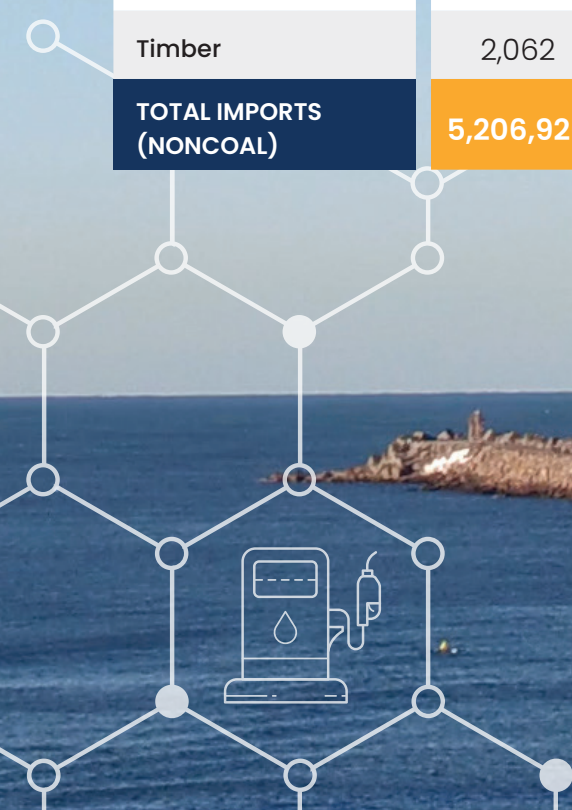
# COMMODITY EXPORTS

COMMODITY EXPORTS	MASS TONNES		TEUs		TRADE VALUE (\$MILLION)	
	2023	2022	2023	2022	2023	2022
Aluminium	73,051	89,291	0	26	\$250.3	\$345.3
Ammonia	96,550	139,334	0	0	\$65.7	\$94.7
Ammonium Nitrate	0	1,904	0	14	\$0.0	\$0.6
Concentrates	397,917	390,338	0	0	\$1,664.2	\$1,553.2
General Cargo	118,119	187,969	1,018	689	\$328.6	\$161.8
Grinding Media	17,475	0	402	0	\$17.5	\$0.0
Machinery, Project Cargo & Vehicles	6,702	12,119	421	658	\$67.0	\$121.2
Meals & Grains	629,006	479,562	0	25	\$213.1	\$157.6
Pitch & Tar Products	83,387	81,231	0	0	\$54.0	\$54.4
Steel	63,213	37,388	413	295	\$41.4	\$18.3
Timber	1,510	1,716	0	0	\$1.5	\$0.1
Wheat	1,784,982	2,707,238	0	0	\$957.1	\$1,627.8
<b>TOTAL EXPORTS (NONCOAL)</b>	<b>3,271,912</b>	<b>4,128,090</b>	<b>2,254</b>	<b>1,707</b>	<b>\$3,660.4</b>	<b>\$4,135.0</b>
<b>TOTAL EXPORTS (ALL TRADES)</b>	<b>147,765,054</b>	<b>140,388,810</b>	<b>2,254</b>	<b>1,707</b>	<b>\$42,353.6</b>	<b>\$65,533.0</b>



# COMMODITY IMPORTS

COMMODITY IMPORTS	MASS TONNES		TEUs		TRADE VALUE (\$MILLION)	
	2023	2022	2023	2022	2023	2022
Alumina	1,165,207	1,087,267	0	0	\$401.3	\$314.7
Ammonia	14,568	1,862	0	0	\$9.9	\$1.3
Ammonium Nitrate	107,538	70,839	0	3	\$32.3	\$21.3
Cement	333,523	296,093	0	0	\$65.5	\$2.1
Fertiliser	527,408	481,348	0	0	\$312.3	\$467.1
Fuels	2,046,414	1,848,029	0	0	\$4,109.1	\$4,052.2
General Cargo	65,247	55,580	2,457	1,782	\$92.1	\$115.4
Machinery, Project Cargo & Vehicles	69,222	44,608	309	42	\$692.2	\$446.1
Magnetite	100,676	101,184	0	0	\$30.2	\$30.4
Meals & Grains	163,841	151,375	0	0	\$133.4	\$115.7
Petroleum Coke	202,297	231,982	0	0	\$166.2	\$80.5
Pitch & Tar Products	92,342	95,396	0	0	\$65.1	\$67.5
Steel	316,581	316,301	1	0	\$203.6	\$151.4
Timber	2,062	573	34	4	\$0.1	\$0.0
<b>TOTAL IMPORTS (NONCOAL)</b>	<b>5,206,926</b>	<b>4,782,437</b>	<b>2,801</b>	<b>1,831</b>	<b>\$6,313.3</b>	<b>\$5,865.6</b>



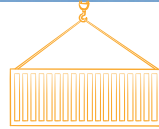
# VESSEL MOVEMENTS AND VISITS

COAL



2023  
**1,629**  
2022  
**1,578**

NON  
COAL



2023  
**510**  
2022  
**485**

CRUISE



2023  
**10**  
2022  
**9**

TOTAL VESSEL VISITS

2023      2022  
**2,149**    **2,072**

**4,426**  
VESSEL MOVEMENT  
DURING 2023

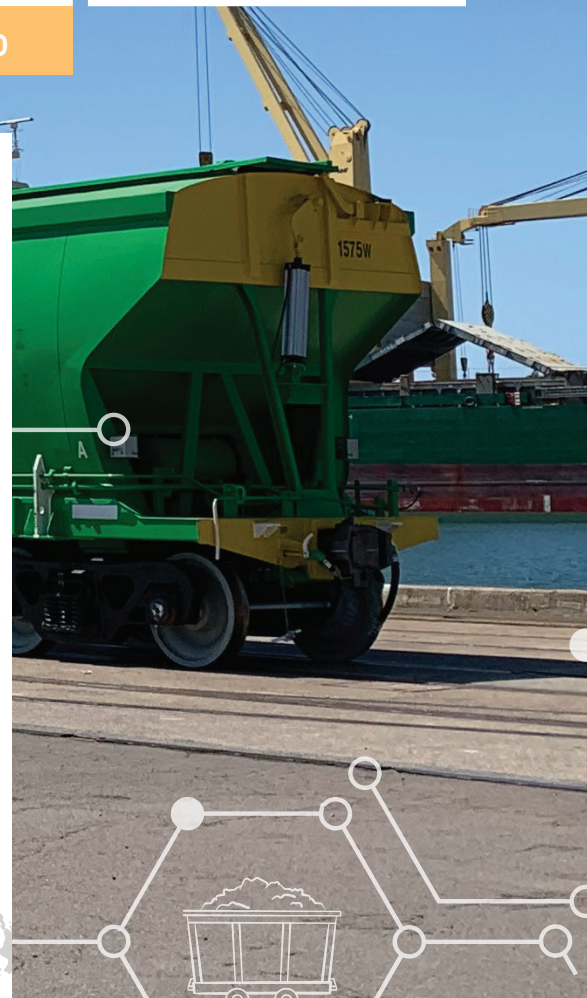


**4,130**  
VESSEL MOVEMENT  
DURING 2022



# COAL TRADE

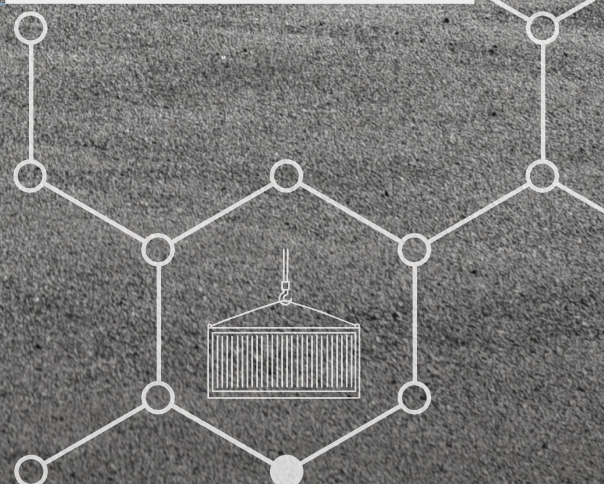
COAL EXPORT COUNTRY	MASS TONNES		%	
	2023	2022	2023	2022
Japan	62,865,546	75,100,000	43.5%	55.1%
China	35,938,906	0,000,000	24.9%	0.0%
Taiwan	20,084,179	13,300,000	13.9%	9.7%
South Korea	7,675,664	18,800,000	5.3%	13.8%
Malaysia	3,970,243	3,700,000	2.7%	2.7%
Thailand	3,685,213	3,100,000	2.6%	2.3%
Vietnam	2,189,892	3,600,000	1.5%	2.6%
India	919,151	2,100,000	0.6%	1.6%
Other	7,164,348	16,700,000	5.0%	12.3%
<b>TOTAL</b>	<b>144,493,142</b>	<b>136,300,000</b>		



# COMMODITY EXPORT

## OVERVIEW

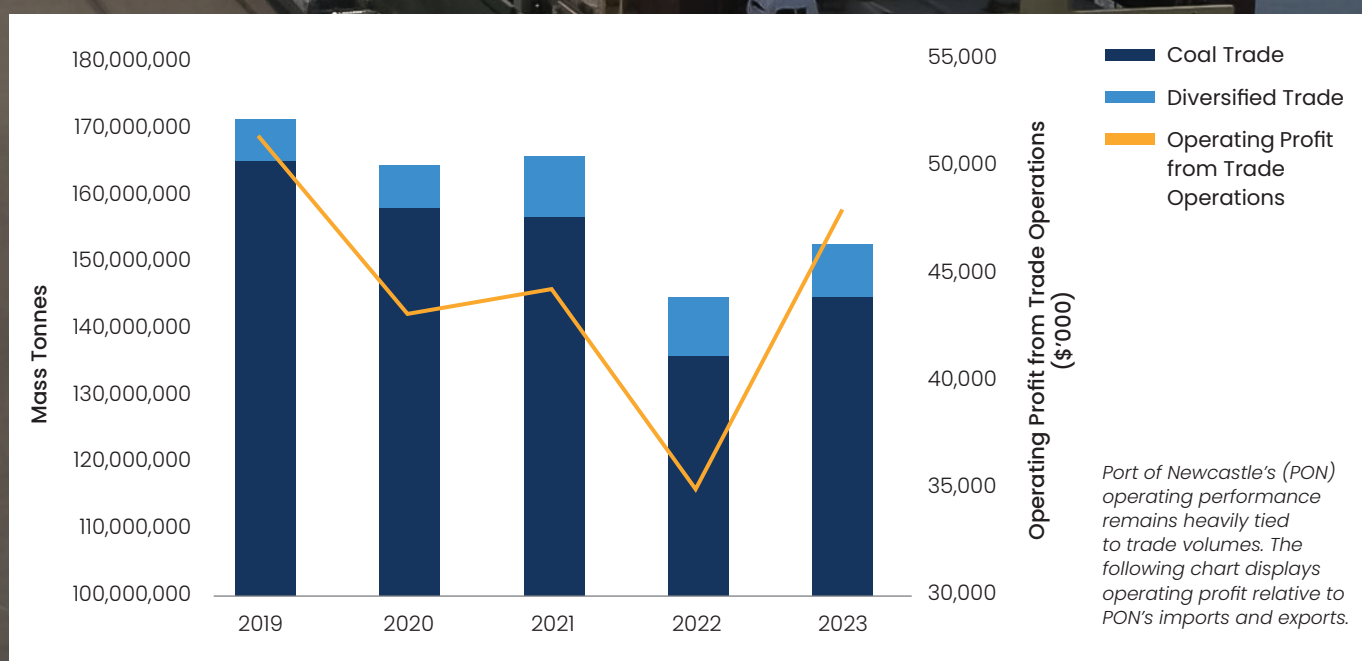
COMMODITY EXPORTS	DESTINATIONS	DESTINATIONS
	2023	2022
Aluminium	Japan, South Korea, United States	Japan, South Korea, US, Thailand, Vietnam
Ammonia	Australia	Australia
Ammonium Nitrate		Australia & New Zealand
Concentrates	China, Japan, Malaysia, Philippines, South Korea	Australia, China, Japan, South Korea & Philippines
General Cargo	Australia, China, Fiji, Indonesia, Ireland, Italy, New Zealand, Philippines, Spain, Tonga	China, New Zealand, Australia, India, South Korea, Hong Kong, Indonesia, Japan, Malaysia, Philippines & US
Grinding Media	Australia, Indonesia	
Machinery, Project Cargo & Vehicles	Australia, China, Indonesia, New Zealand	Indonesia, Italy, New Zealand & Spain
Meals & Grains	China, Japan, Pakistan, United Arab Emirates	Australia, China, Egypt, Japan, Pakistan & Vietnam
Pitch & Tar Products	Australia, Japan	Japan & Australia
Steel	Australia, Indonesia, Italy, New Zealand, Peru, Spain	Australia, Indonesia, Japan & New Zealand
Timber	New Zealand	New Zealand
Wheat	Algeria, China, Egypt, Indonesia, Iraq, Japan, Mozambique, New Zealand, Oman, Philippines, Qatar, South Africa, South Korea, Spain, Thailand, Turkey, Vietnam	Bangladesh, China, Egypt, Indonesia, Italy, Japan, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, South Africa, Sri Lanka, Sudan, US & Vietnam



# TRADE ASSETS

## FINANCIAL PERFORMANCE

PORT CHARGES	1 JANUARY - 31 DECEMBER 2023 (\$'000)		NOTE
	2023	2022	
Navigation Services Charge	95,828	84,721	
Wharfage	25,427	23,379	
Site Occupation	7,834	7,805	1
Security	1,474	1,333	
Utilities	128	116	
Trade Revenue	130,691	117,352	
Operations Expense - Trade Assets	52,365	45,896	2
Depreciation - Trade Assets	24,542	27,878	3
Allocated Overheads - Trade Assets	5,653	8,354	4
<b>TOTAL EXPENSES</b>	<b>82,559</b>	<b>82,128</b>	<b>5</b>
<b>OPERATING PROFIT FROM TRADE OPERATIONS</b>	<b>48,131</b>	<b>35,224</b>	
<b>TRADE ASSETS</b>	<b>1,741,000</b>	<b>1,883,000</b>	<b>6, 7</b>





# NOTES

- 1. Site Occupation** includes berth side storage revenue.
- 2. Operations Expense – Trade Assets** is made up of salary and wages, repairs and maintenance, external services, fuel and security. The costs relate to dredging, survey, repairs, maintenance, navigation services fee and port community contribution and other minor costs directly related to Trade Assets.
- 3. Depreciation – Trade Assets** is the depreciation and amortisation costs specifically related to Trade Assets.
- 4. Allocated Overheads** – indirect costs including insurance, information technology and administrative costs (costs not directly related to income earning operations or capital projects) have been allocated based on relative revenue.
- 5. Trade Expenses** exclude sublease rental, financing costs and income tax.
- 6. Trade Assets** are those assets which generate revenue for the Company excluding those assets which are associated with property leasing activities.
- 7. The value of Trade Assets** as at 31 December 2023 is as reported per the audited financial statements at 31 December 2023.

