



TRADE REPORT 2022

 **PORT of
NEWCASTLE**



VESSEL MOVEMENTS & VISITS

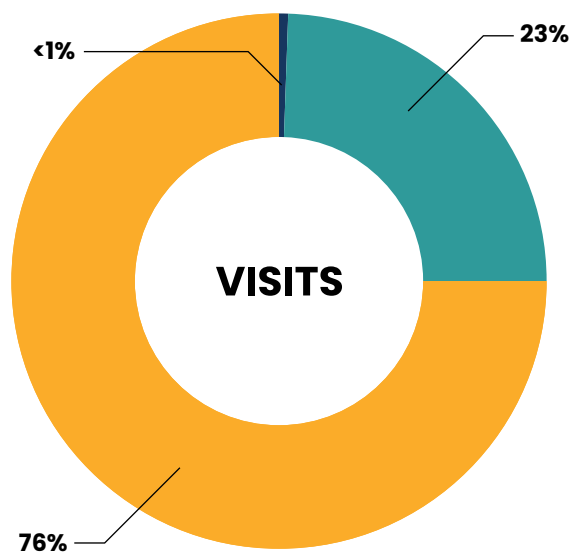


4,130 VESSEL MOVEMENTS
IN 2022

4,608 VESSEL MOVEMENTS
IN 2021

2,072 VESSEL VISITS
IN 2022

2,266 VESSEL VISITS
IN 2021



COAL VISITS

2022 | 1,578
2021 | 1,757



DIVERSIFIED TRADE VISITS

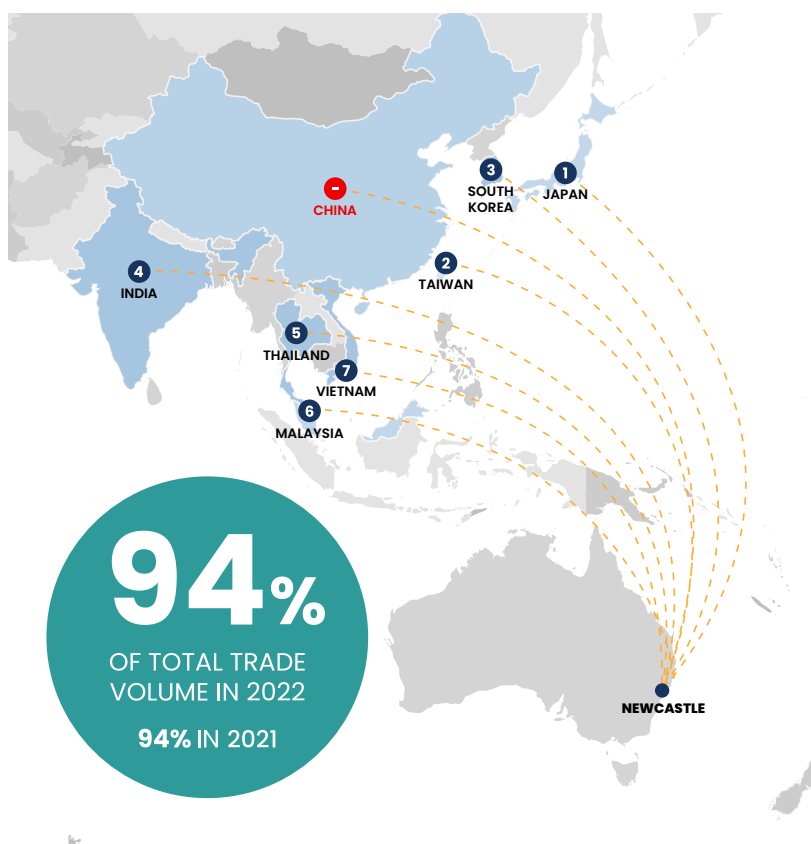
2022 | 485
2021 | 509



CRUISE SHIP VISITS

2022 | 9
2021 | 0

COAL TRADE

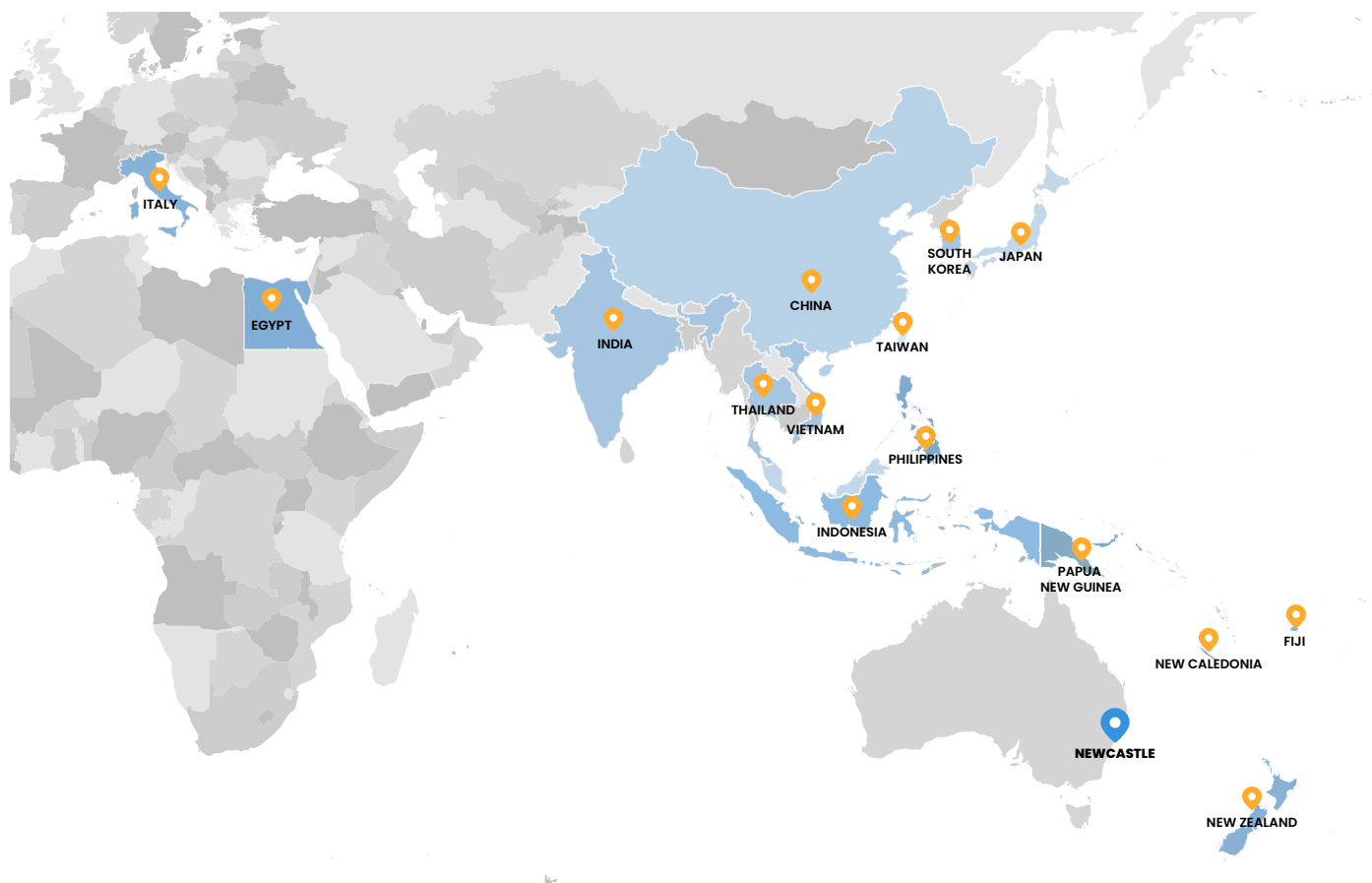


DESTINATION	YEAR	MT	%
1. JAPAN	2022	75.1	55.1%
	2021	72.5	46.3%
2. TAIWAN	2022	18.8	13.8%
	2021	24.4	15.6%
3. SOUTH KOREA	2022	13.3	9.7%
	2021	21.0	13.4%
4. INDIA	2022	3.7	2.7%
	2021	11.3	7.2%
5. THAILAND	2022	3.6	2.6%
	2021	6.3	4.0%
6. MALAYSIA	2022	3.1	2.3%
	2021	3.2	2.0%
7. VIETNAM	2022	2.1	1.6%
	2021	1.4	0.9%
CHINA	2022	0.0	0.0%
	2021	0.0	0.0%
OTHER	2022	16.7	12.3%
	2021	16.6	10.6%

COMMODITY EXPORTS	MASS TONNES		TRADE VALUE (\$ MILLION)	
	2022	2021	2022	2021
Coal	136,260,720	156,665,674	\$61,398	\$27,957

EXPORT FIGURES

COMMODITY EXPORTS	MASS TONNES		TEUs		TRADE VALUE (\$ MILLION)	
	2022	2021	2022	2021	2022	2021
Aluminium	89,291	92,643	26	0	\$345.3	\$295.1
Ammonia	139,334	149,814	0	26	\$94.7	\$101.8
Ammonium Nitrate	1,904	1,312	14	54	\$0.6	\$0.4
Boutique Coal	0	0	0	0	\$0.0	\$0.0
Concentrates	390,338	368,307	0	0	\$1,553.2	\$1,704.0
General Cargo	187,969	89,432	689	704	\$161.8	\$111.9
Grinding Media	0	0	0	0	\$0.0	\$0.0
Machinery, Project Cargo & Vehicles	12,119	9,459	658	527	\$121.2	\$94.6
Meals & Grains	479,562	308,876	25	0	\$157.6	\$68.5
Pitch & Tar Products	81,231	87,585	0	0	\$54.4	\$57.5
Silica Sand	0	0	0	0	\$0.0	\$0.0
Steel	37,388	39,414	295	417	\$18.3	\$114.2
Timber	1,716	846	0	2	\$0.1	\$0.1
Wheat	2,707,238	3,045,124	0	2	\$1,627.8	\$843.9
EXPORTS (NON COAL)	4,128,090	4,192,812	1,707	1,732	\$4,135.0	\$3,392.0
TOTAL EXPORTS (ALL TRADES)	140,388,810	160,858,486	1,707	1,732	\$65,533.0	\$31,348.7



COMMODITY EXPORT OVERVIEW

COMMODITY EXPORTS	DEFINITION	DESTINATIONS	DESTINATIONS
		2022	2021
Aluminium		Japan, South Korea, US, Thailand, Vietnam	Japan, South Korea & USA
Ammonia		Australia	Australia & New Zealand
Ammonium Nitrate		Australia & New Zealand	New Zealand
Boutique Coal			
Concentrates	Copper ore concentrates, zinc ore concentrates and lead ore concentrates	Australia, China, Japan, South Korea & Philippines	China, Japan & Philippines
General Cargo		China, New Zealand, Australia, India, South Korea, Hong Kong, Indonesia, Japan, Malaysia, Philippines & US	China, New Zealand, Australia, Papua New Guinea, Taiwan, Japan, Solomon Islands, India, New Caledonia & South Korea
Grinding Media			
Machinery, Project Cargo & Vehicles	Mining machinery, agricultural machinery, power generation machinery, construction machinery, rail wagons, passenger vehicles and commercial vehicles.	Indonesia, New Zealand & Norfolk Island	Indonesia, New Zealand & China
Meals & Grains	Barley, sorghum, canola, maize, canola meal and cottonseed meal.	Australia, China, Egypt, Japan & Pakistan	China & Saudi Arabia
Pitch & Tar Products	Pitch, coal tar, carbon black and creosote.	Japan & Australia	Japan & Australia
Silica Sand			
Steel		Australia, Indonesia, Japan & New Zealand	Indonesia & New Zealand
Timber		New Zealand	New Zealand
Wheat		Algeria, Bahrain, Bangladesh, China, Egypt, Indonesia, Iraq, Italy, Japan, Malaysia, Myanmar, New Zealand, Papua New Guinea, Philippines, Singapore, South Africa, Sri Lanka, Sudan, US & Vietnam	Indonesia, Vietnam, China, Italy, Egypt & Philippines

IMPORT FIGURES

COMMODITY IMPORTS	MASS TONNES		TEUs		TRADE VALUE (\$ MILLION)	
	2022	2021	2022	2021	2022	2021
Alumina	1,087,267	1,143,265	0	0	\$314.7	\$322.9
Ammonia	1,862	73	0	11	\$1.3	\$0.1
Ammonium Nitrate	70,839	65,961	3	6	\$21.3	\$19.8
Cement	296,093	297,385	0	5	\$2.1	\$2.2
Fertiliser	481,348	719,846	0	0	\$467.1	\$464.8
Fuels	1,848,029	1,912,204	0	0	\$4,052.2	\$2,853.5
General Cargo	55,580	55,020	1,782	1,545	\$115.4	\$190.4
Grinding Media	0	0	0	0	\$0	\$0
Machinery, Project Cargo & Vehicles	44,608	25,827	42	35	\$446.1	\$258.3
Magnetite	101,184	104,605	0	0	\$30.4	\$31.4
Meals & Grains	151,375	124,536	0	0	\$115.7	\$79.7
Petroleum Coke	231,982	226,845	0	0	\$80.5	\$85.0
Pitch & Tar Products	95,396	91,760	0	0	\$67.5	\$63.3
Steel	316,301	462,270	0	131	\$151.4	\$1,310.1
Timber	573	2,397	4	18	\$0.0	\$0.1
Wheat	0	49	0	2	\$0.0	\$0.1
TOTAL IMPORTS (EXCLUDING COAL)	4,782,437	5,232,043	1,831	1,753	\$5,865.6	\$5,681.7



COMMODITY IMPORTS OVERVIEW

COMMODITY IMPORTS	DEFINITION
Fertiliser	Superphosphate, sulphate of ammonia, potash, urea, phosphates and other general manufactured fertilisers
Machinery, Project Cargo and Vehicles	Industrial machinery, power generation machinery, construction machinery, rail wagons and commercial vehicles
Meals and Grains	Soybean meal
Pitch and Tar Products	Pitch, coal tar and carbon black

NOTES

- i. Trade values are Port of Newcastle's (PON) estimates based on commodity values and prices obtained periodically from sources such as the Australian Bureau of Agricultural and Resource Economics and Sciences (ABARES), Bureau of Resources and Energy Economics (BREE), Australian Bureau of Statistics (ABS), and World Bank.

The trade values are provided for information only and should not be relied on by any party. Any party seeking to rely on information on trade value should undertake its own assessment. Whilst care has been taken in the preparation of this material these are only value estimates, PON gives no warranty as to the accuracy of these values or any of the inputs used by it to develop these estimates. Results have been rounded as appropriate.

- ii. TEU (twenty-foot equivalent unit) refers to containers handled.

TRADE ASSETS FINANCIAL PERFORMANCE

PORT CHARGES	NOTE	1 JANUARY – 31 DECEMBER (\$'000)	
		2022	2021
Navigation Services Charge		84,721	90,996
Wharfage		23,379	25,211
Site Occupation	1	7,805	7,628
Security		1,333	1,422
Utilities		116	116
Trade Revenue		117,352	125,372
Operations Expense – Trade Assets	2	45,896	42,884
Depreciation – Trade Assets	3	27,878	26,962
Allocated Overheads – Trade Assets	4	8,354	11,238
TOTAL CHARGES	5	82,128	81,083
OPERATING PROFIT FROM TRADE OPERATIONS		35,224	44,289
TRADE ASSETS	6, 7	1,883,000	2,204,000

NOTES

1. Site Occupation includes berth side storage revenue.
2. Operations Expense – Trade Assets is made up of salary and wages, repairs and maintenance, external services, fuel and security. The costs relate to dredging, survey, repairs, maintenance, navigation services fee and port community contribution and other minor costs directly related to Trade Assets.
3. Depreciation – Trade Assets is the depreciation and amortisation costs specifically related to Trade Assets.
4. Allocated Overheads – indirect costs including transition costs (costs not directly related to income earning operations or capital projects) have been allocated based on relative revenue.
5. Trade Expenses exclude sublease rental, financing costs and income tax.
6. Trade Assets are those assets which generate revenue for the Company excluding those assets which are associated with property leasing activities.
7. The value of Trade Assets as at 31 December 2022 is as reported per the audited financial statements at 31 December 2022.



Headquarters: Level 4 251 Wharf Road Newcastle NSW 2300