

PORT OF NEWCASTLE 2019 TRADE REPORT



**PORT of
NEWCASTLE**

SHIP VISITS

2,296

ship visits in 2019



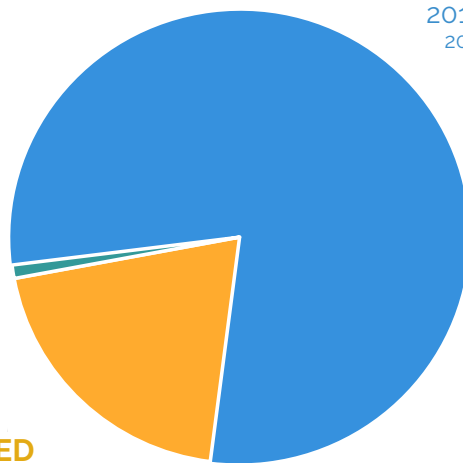
2,299

ship visits in 2018

CRUISE
2019 - 22
2018 - 13

**DIVERSIFIED
TRADE**
2019 - 461
2018 - 517

COAL
2019 - 1,813
2018 - 1,769



COAL TRADE

COMMODITY EXPORTS	MASS TONNES		TRADE VALUE (\$ MILLION)	
	2019	2018	2019	2018
Coal	165,252,666	158,606,250	\$17,913	\$23,641

JAPAN

2019 - 42.2%, 69.7 MT
2018 - 45.9%, 72.8 MT

PHILIPPINES

2019 - 0.6%, 1.0 MT
2018 - 0.8%, 1.2 MT

INDONESIA

2019 - 0.7%, 1.1 MT
2018 - 0.5%, 0.8 MT

CHINA

2019 - 20.9%, 34.6 MT
2018 - 17.6%, 28.0 MT

VIETNAM

2019 - 2.1%, 3.5 MT
2018 - 0.8%, 1.2 MT

OTHER

2019 - 1.8%, 3.0 MT
2018 - 2.1%, 3.3 MT

SOUTH KOREA

2019 - 12.4%, 21.2 MT
2018 - 12.1%, 19.1 MT

TAIWAN

2019 - 12.8%, 21.2 MT
2018 - 13.5%, 21.4 MT

MALAYSIA

2019 - 3.1%, 5.2 MT
2018 - 3%, 4.8 MT

INDIA

2019 - 1.4%, 2.3 MT
2018 - 1.8%, 2.9 MT

THAILAND

2019 - 1.8%, 3.0 MT
2018 - 1.9%, 3 MT



Coal represented

96%

95% in 2018

EXPORTS

COMMODITY EXPORTS	MASS TONNES		TEUS		TRADE VALUE (\$MILLION)	
	2019	2018	2019	2018	2019	2018
Aluminium	9,397	39,104	0	0	\$24	\$106
Ammonia	140,518	128,599	21	28	\$96	\$58
Ammonium Nitrate	15,077	7,928	16	37	\$5	\$0
Concentrates	452,115	570,499	0	0	\$1,336	\$1,630
General Cargo	46,273	106,325	575	1,370	\$77	\$95
Grinding Media		13,269		634		\$15
Machinery, Project Cargo and Vehicles	7,585	21,199	377	959	\$76	\$212
Meals and Grains	14,614	77,982	853	683	\$3	\$18
Pitch and Tar Products	93,221	102,286	0	0	\$66	\$72
Silica Sand	0	16,818	0	0	\$0	\$0
Steel	58,304	65,096	346	290	\$162	\$25
Timber	1,842	4,353	0	0	\$2	\$0
Wheat	41,344	379,118	44	283	\$12	\$114
EXPORTS (DIVERSIFIED TRADE)	880,290	1,532,826	2,232	4,284	\$1,859	\$2,345
TOTAL EXPORTS (ALL TRADES)	166,132,956	160,138,826	2,232	4,284	\$19,772	\$25,986

COMMODITY EXPORTS OVERVIEW

COMMODITY EXPORTS	DEFINITION	DESTINATIONS 2019	DESTINATIONS 2018
Aluminium		Japan	Japan and South Korea
Ammonia		Australia & New Zealand	Australia and New Zealand
Ammonium Nitrate		Australia & New Zealand	New Zealand
Concentrates	Copper ore concentrates, zinc ore concentrates and lead ore concentrates.	China & Australia	China, Japan and Malaysia
General Cargo		South Korea, Australia, New Zealand, United States, Philipines, China, Taiwan, Phillipines & Untied Kingdom	China, New Zealand, Australia, Papua New Guinea, Taiwan, Japan, Solomon Islands, India, Indonesia, Iran, Malaysia, Philipines, Thailand, Vietnam, Untied Kingdom, New Caledonia and South Korea
Grinding Media			Indonesia, Papua New Guinea and Australia
Machinery, Project Cargo and Vehicles	Mining machinery, agricultural machinery, power generation machinery, construction machinery, rail wagons, passenger vehicles and commercial vehicles.	Australia, Indonesia, New Zealand & Turkey	Indonesia, Papua New Guinea, Brazil, Singapore, India and New Zealand
Meals and Grains	Barley, sorghum, canola, maize, canola meal and cottonseed meal.	New Zealand	New Zealand, China and Argentina
Pitch and Tar Products	Pitch, coal tar, tar, carbon black and creosote.	Japan, Philipines & Australia	Japan, Philipines and Australia
Silica Sand			Japan
Steel		Indonesia, United States, Indonesia & New Zealand	Indonesia, Australia, Peru and New Zealand
Timber		New Zealand	New Zealand
Wheat		Japan & New Zealand	Indonesia, India, Kuwait, Philippines, Italy, Algeria, Egypt, Malaysia, New Zealand, Kenya, Vietnam, Nigeria, Yemen, Thailand, Singapore, Morocco, China and Japan

IMPORTS

COMMODITY IMPORTS	MASS TONNES		TEUS		TRADE VALUE (\$MILLION)	
	2019	2018	2019	2018	2019	2018
Alumina	1,125,549	1,145,168	0	0	\$496	\$411
Ammonia	32	5,920	0	0	\$0	\$26
Ammonium Nitrate	69,699	56,137	0	0	\$21	\$8
Cement	342,560	278,281	0	0	\$2	\$2
Fertiliser	386,089	520,800	0	0	\$123	\$209
Fuels	1,842,194	1,768,228	0	0	\$2,831	\$1,132
General Cargo	84,777	73,198	3,017	4,792	\$123	\$111
Machinery, Project Cargo & Vehicles	31,934	43,557	20	87	\$319	\$751
Magnetite	100,645	117,892	0	0	\$30	\$28
Meals & Grains	415,085	270,654	0	30	\$166	\$125
Petroleum Coke	235,127	211,456	0	0	\$83	\$75
Pitch & Tar Products	120,351	169,658	0	0	\$91	\$116
Steel	149,813	237,964	11	168	\$416	\$93
Timber	20,596	30,440	56	57	\$1	\$1
Wheat	314,856	0	0	0	\$95	0
TOTAL IMPORTS (DIVERSIFIED TRADE)	5,239,307	4,929,353	3,104	5,134	\$4,797	\$3,088

COMMODITY IMPORTS OVERVIEW

COMMODITY IMPORTS	DEFINITION
Fertiliser	Superphosphate, sulphate of ammonia, potash, urea, phosphates and other general manufactured fertilisers
Machinery, Project Cargo and Vehicles	Industrial machinery, power generation machinery, construction machinery, rail wagons, passenger vehicles and commercial vehicles
Meals and Grains	Soybean meal
Pitch and Tar Products	Pitch, coal tar and carbon black

NOTES

- i Trade values are Port of Newcastle's (PON) estimates based on commodity values and prices obtained periodically from sources such as the Australian Bureau of Agricultural and Resource Economics and Sciences (ABARES), Bureau of Resources and Energy Economics (BREE), Australian Bureau of Statistics (ABS), and World Bank.

The trade values are provided for information only and should not be relied on by any party. Any party seeking to rely on information on trade value should undertake its own assessment. Whilst care has been taken in the preparation of this material these are only value estimates, PON gives no warranty as to the accuracy of these values or any of the inputs used by it to develop these estimates. Results have been rounded as appropriate.

- ii TEU (twenty-foot equivalent unit) refers to containers handled.

TRADE ASSETS FINANCIAL PERFORMANCE

PORT CHARGES	1 JANUARY - 31 DECEMBER 2019 \$'000	1 JANUARY - 31 DECEMBER 2018 \$'000	NOTE
Navigation Services Charge	86,259	80,922	
Wharfage	22,027	22,443	
Site Occupation	4,747	5,724	1
Security	1,254	1,206	
Utilities	102	103	
Trade Revenue	114,389	110,397	
Operations Expense – Trade Assets	36,769	39,555	2
Depreciation – Trade Assets	18,685	17,338	3
Allocated Overheads – Trade Assets	7,514	7,173	4
Trade Expenses	62,968	64,065	5
Operating Profit from Trade Operations	51,421	46,332	
Trade Assets	2,340,000	2,209,000	6, 7


NOTES

1. Site Occupation includes berthside storage revenue.
2. Operations Expense – Trade Assets is made up of salary and wages, repairs and maintenance, external services, fuel and security. The costs relate to dredging, survey, repairs, maintenance, navigation services fee and Port Community Contribution and other minor costs directly related to Trade Assets.
3. Depreciation – Trade Assets is the depreciation and amortisation costs specifically related to Trade Assets.
4. Allocated Overheads – indirect costs including transition costs (costs not directly related to income earning operations or capital projects) have been allocated based on relative revenue.
5. Trade Expenses exclude sublease rental, financing costs and income tax.
6. Trade Assets are those assets which generate revenue for the Company excluding those assets which are associated with property leasing activities.
7. The value of Trade Assets as at 31 December 2019 is as reported per the audited financial statements at 31 December 2019.

Published April 2020 with the approval of the Board of Port of Newcastle Operations Pty Limited as trustee for the Port of Newcastle Unit Trust.

Published by Port of Newcastle

Level 4/251 Wharf Road
(PO Box 790)
Newcastle NSW 2300 Australia

 +61 2 4908 8200

 trade@portofnewcastle.com.au

 portofnewcastle.com.au

 linkedin.com/company/portofnewcastle