

# PORT OF NEWCASTLE 2014 ANNUAL TRADE REPORT







## OUR VISION

Port of Newcastle's vision is to maintain Newcastle's position as one of the leading and most efficient global scale coal export ports, and facilitate continued growth and development of existing and new trades in a sustainable manner.

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# TRADE ASSETS FINANCIAL PERFORMANCE

Port of Newcastle Reporting for the financial period 1 June to 31 December 2014.

<b>Port Charges</b>	<b>\$'000</b>	<b>Note</b>
Navigation Services Charge	30,936	
Wharfage	10,292	
Site Occupation	1,769	1
Security	609	
Utilities	44	
<b>Trade Revenue</b>	<b>43,650</b>	
Operations Expense - Trade Assets	11,367	2
Depreciation - Trade Assets	7,246	3
Allocated Overheads - Trade Assets	5,869	4
<b>Trade Expenses</b>	<b>24,483</b>	5
<b>Operating Profit from Trade Operations</b>	<b>19,167</b>	
<b>Trade Assets</b>	<b>2,398,000</b>	6

## Notes

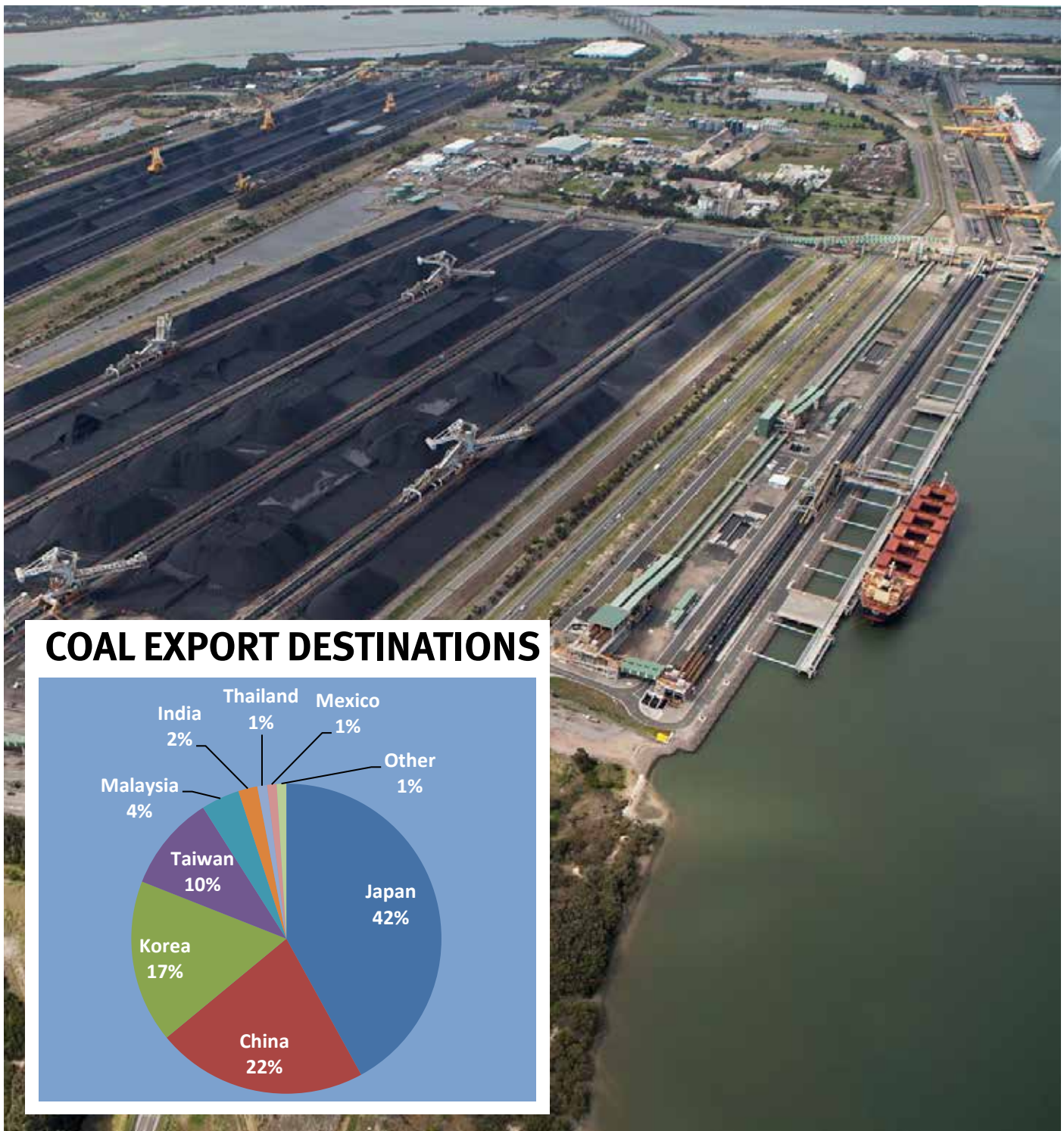
1. Site Occupation includes berth side storage revenue.
2. Operations Expense – Trade Assets is made up of salary and wages, repairs and maintenance, external services, fuel and security. The costs relate to dredging, survey, repairs, maintenance and other minor costs directly related to Trade Assets.
3. Depreciation – Trade Assets is the depreciation and amortisation costs specifically related to Trade Assets.
4. Allocated Overheads – indirect costs including transition costs (costs not directly related to income earning operations or capital projects) have been allocated based on relative revenue.
5. Trade Expenses exclude sublease rental, financing costs and income tax.
6. Trade Assets are those assets which generate revenue for the Company excluding those assets which are associated with property leasing activities.

Port of Newcastle began trading on 30 May 2014, at the commencement of a 98-year lease for the port with the New South Wales Government.



# 2014 TRADE - COAL

Commodity Exports	Mass Tonnes	Trade Value (\$Million)
Coal	159,035,923	\$13,780



In 2014, a new coal export record of 159 million tonnes was achieved.

# 2014 TRADE - NON COAL

Commodity Imports	Mass Tonnes	TEUs	Trade Value (\$Million)
Alumina	1,062,453	0	327
Ammonia	6,114	4	4
Ammonium Nitrate	31,581	0	10
Cement	151,005	0	14
Fertiliser	444,224	0	170
Fuels	1,171,700	0	1,040
General Cargo	56,534	4,707	21
Grinding Media	487	12	0.5
Machinery, Project Cargo & Vehicles	21,325	40	212
Magnetite	92,106	0	28
Meals & Grains	129,817	0	64
Petroleum Coke	211,751	0	97
Pitch & Tar Products	166,608	0	124
Steel	191,121	9	73
Timber	18,079	9	0.1
<b>Total Imports (Non Coal)</b>	<b>3,754,905</b>	<b>4,781</b>	<b>2,184</b>



Steel is among the cargoes handled by the Port of Newcastle.

# 2014 TRADE - NON COAL

Commodity Exports	Mass Tonnes	TEUs	Trade Value (\$Million)	Destination(s)
Aluminium	103,595	4	220	Japan, Korea
Ammonia	125,314	28	85	Australia
Ammonium Nitrate	11,008	54	3	China
Boutique Coal	55,478	0	14	Australia
Concentrates	479,514	0	883	China, Japan, Philippines
General Cargo	121,402	2,798	71	Various
Grinding Media	14,043	660	14	Indonesia, Papua New Guinea
Machinery, Project Cargo & Vehicles	17,136	684	172	Indonesia, Papua New Guinea
Meals & Grains	62,838	39	17	China
Pitch & Tar Products	105,984	0	67	Japan, Taiwan
Silica Sand	14,709	0	0.1	Japan
Steel	64,696	680	25	Indonesia, New Zealand
Timber	922	0	0.1	New Zealand
Wheat	356,241	0	108	Egypt
<b>Exports (Non Coal)</b>	<b>1,532,880</b>	<b>4,947</b>	<b>1,678</b>	
<b>Total Exports (All Trades)</b>	<b>160,568,803</b>	<b>4,947</b>	<b>15,459</b>	

## SHIP VISITS IN 2014

Commodity Group	Vessel Visits
Coal	1,717
Non Coal	444
Cruise	8
<b>Total</b>	<b>2,169</b>





# COMMODITY DEFINITIONS

Commodity Exports	Definition
Concentrates	Copper ore concentrates, zinc ore concentrates and lead ore concentrates.
Machinery, Project Cargo & Vehicles	Mining machinery, agricultural machinery, power generation machinery, construction machinery, rail wagons, passenger vehicles and commercial vehicles.
Meals & Grains	Barley, sorghum, canola, maize, canola meal and cottonseed meal.
Pitch & Tar Products	Pitch, coal tar, tar, carbon black and creosote.

Commodity Imports	Definition
Fertiliser	Superphosphate, sulphate of ammonia, potash, urea, phosphates and other general manufactured fertilisers.
Machinery, Project Cargo & Vehicles	Industrial machinery, power generation machinery, construction machinery, rail wagons, passenger vehicles and commercial vehicles.
Meals & Grains	Soybean meal.
Pitch & Tar Products	Pitch, coal tar and carbon black.

## Notes

i	All volumes and values are for the full calendar year 2014.
ii	Trade values are PON's estimates based on commodity values and prices obtained periodically from sources such as the Australian Bureau of Agricultural and Resource Economics and Sciences (ABARES), Bureau of Resources and Energy Economics (BREE), Australian Bureau of Statistics (ABS), and IndexMundi.  The trade values are provided for information only and should not be relied on by any party. Any party seeking to rely on information on trade value should undertake its own assessment. Whilst care has been taken in the preparation of this material these are only value estimates, PON gives no warranty as to the accuracy of these values or any of the inputs used by it to develop these estimates. Results have been rounded as appropriate.
iii	TEU (twenty-foot equivalent unit) refers to containers handled.



The port handles a variety of cargoes including vegetable oils (left) and fertiliser (right).