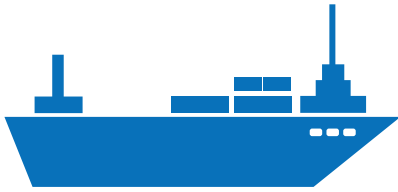


The Channel

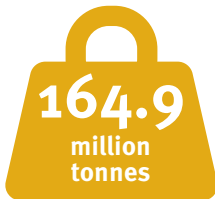
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2015 Trade Results



2,167
vessel visits

Trade volume (tonnes)



164.9
million
tonnes

Average daily tonnage

500,000

Annual trade value



\$17.8
billion

Top commodities



Coal **96.5%**
of trade volume

Followed by fuel, alumina,
meals, grains and wheat and
concentrates

The development of fuel import facilities at Australian ports is becoming increasingly important for securing fuel supply for industrial, commercial and domestic use, given the closure of several Australian fuel refineries.



Pictured: Stolthaven's bulk liquids fuel terminal in Mayfield.

The phased development of fuel import facilities ensures ongoing fuel supply for local customers.

There are currently three bulk liquids import terminals within the Port of Newcastle which service the mining, commercial and retail sectors. They are located in Mayfield (Stolthaven), Walsh Point (Park Fuels) and Carrington (Australian Terminal Operations Management Pty Ltd). Terminals has also recently signed an Agreement to Lease with Port of Newcastle for a five hectare site within the Port's bulk liquids precinct at Mayfield.

Bulk fuel storage in the Port of the Newcastle is developed and operated in accordance with heavily regulated operating parameters and strict regulations, as well as best practice national and international guidelines. These stringent controls include mitigation measures to monitor and minimise environmental impacts.

Last year the Port of Newcastle imported 1,456,275 tonnes of fuel, a 25.1% increase on the previous year's result.

Port of Newcastle CEO, Geoff Crowe, said: "The Port's close proximity to the mining industry and regional city markets, connected by excellent roadways will support the continued growth of bulk liquid fuel imports."

CEO Message

Welcome to the Autumn edition of *The Channel*.

Newcastle turned it on with fantastic weather and it was terrific to see the warm welcome that our community provided to *Queen Elizabeth* during the Cunard cruise liner's maiden visit in February. It was an absolute privilege for the Port to host *Queen Elizabeth* and her 1,956 passengers. I managed to speak with a few of the passengers who were heading to our beaches, the CBD and Hunter Valley vineyards. Some even disembarked with golf clubs and bikes. A special thanks to David Brown from Port of Newcastle and the dedicated band of volunteers that freely give their time to welcome the passengers with helpful local advice that only a Novocastrian can provide.



Trade at the Port of Newcastle remains solid, illustrated by the 2015 trade statistics. Coal exports continue to provide a stable foundation - even despite the slow start to 2016 - along with the further growth we have seen in other trades such as fuels, fertiliser, meals and grains, concentrates, and steel. The arrival of the 1.3km grain train at Newcastle Agri Terminal (NAT) in December 2015 in partnership with ARTC, the development of the Port's bulk liquids storage capacity and a successful 2015- 16 cruise season highlight opportunities for the future growth and diversification of trade. It has been disappointing to see the departure of Forgacs from our Carrington site but we remain hopeful of finding a new tenant soon for this great site.

I appreciate the commitment, the company and input from all of our Community Liaison Group members. It is great to see that the vast majority of the group will remain for another term as we also look forward to welcoming new members in 2016.

Sharing the benefits of trade growth with the community is a key objective of the Port's Community Partnerships Program, which has awarded more than \$325,000 to a range of projects and organisations since it was established in May 2014. Applications for the next round of funding will open on 1 April and I encourage local groups and organisations to find out more from our website, www.portofnewcastle.com.au

Enjoy the read! All the best from myself and the Port of Newcastle team.

Geoff Crowe
Chief Executive Officer
Port of Newcastle

Applications open

Applications for the next round of Community Partnerships funding will open on 1 April. Funding guidelines and application forms are available at www.portofnewcastle.com.au.

If you have any questions, please contact our communication team on 4908 8200.



Pictured (left to right): Soul Café's head chef, Christina Brown, during the café's busy lunch service. Stockton SLSC's Active Kids Program participants practise their paddle board skills. Port of Newcastle's Executive Manager Communication, Lauren Eyles, dotting the eyes of a lion at the Light Up Newcastle Lantern Festival.

In partnership with our community

51 local groups and organisations benefited from \$186,678 in funding provided by Port of Newcastle through its Community and Industry Partnerships Program in 2015.

In recognition of the 217-year history shared by the Port, the City of Newcastle and the wider Hunter region, Port of Newcastle's Community and Industry Partnerships Program seeks to make a measurable difference to the lives of people in our community whilst investing in our region's future.

Since the port lease commenced in May 2014, Port of Newcastle has awarded more than \$325,000 to a diverse range of projects and organisations spanning education, the environment, youth leadership and development, and community health and wellbeing.

Port of Newcastle's CEO, Geoff Crowe, said the Community Partnerships Program gave the surrounding community an opportunity to partner with the Port and share in the benefits of trade growth.

"Like many Novocastrians, I appreciate the tremendous contribution that local groups and organisations make to our community. My team and I are proud to assist these groups in continuing to deliver benefit for our city and community."

Proud to support...

Stockton Surf Life Saving Club Active Kids Program

Stockton SLSC's Active Kids Program, supported by Port of Newcastle, is designed to get young surf club members and community members aged 8-14 years engaged in active after school activities.

Participants take part in surf safety activities such as learning how to use junior rescue boards and assessing currents. Each session also includes a beach game or two and a friendly relay race.

Soul Café

The Soul Café, located on the corner of Hunter and Watt Streets in Newcastle, provides approximately 800 free meals per week to disadvantaged members of the community.

Port of Newcastle's support will enable the Soul Café to purchase kitchen equipment and upgrade its dry room storage. It also provides the café with funds to draw on monthly to ensure the kitchen is always stocked with essential perishables, such as meat and dairy.

Rotary Club of Newcastle Light Up Newcastle Lantern Walk

The Port of Newcastle provided a picturesque backdrop to the Light Up Newcastle Lantern Walk celebration along the Newcastle Foreshore in February.

Port of Newcastle partnered with the Rotary Clubs of District 9670 and other local businesses in supporting the Lantern Walk. Money raised through the sale of lanterns will assist the Mission to Seafarers Centre and the Newcastle Maritime Museum.

Crowds welcome *Queen Elizabeth* to Newcastle



Pictured: *Queen Elizabeth* sailed majestically into the Port at sunrise. **Pictured inset:** Crowds lined the Foreshore to view the cruise ship enter and depart the Port.

Cunard's *Queen Elizabeth* cruise ship, with her distinctively regal red and black livery, made an impressive entrance into the Port on 22 February.

Passengers and crew received a warm welcome from hundreds of onlookers who lined the Newcastle and Stockton Foreshores for the cruise ship's maiden visit, also marking the first Cunard vessel to visit the Port of Newcastle since 1907.

Cunard has been in operation for more than 175 years. Its first ship *Britannia*, first sailed across the Atlantic in 1840 and established the cruise line as a leader in luxury transatlantic and world voyages.

Queen Elizabeth is one of 11 cruise ships to visit the Port of Newcastle during the 2015-16 cruise season.

Between November 2015 and May 2016, more than 18,000 passengers will visit Newcastle and the Hunter region.

Two cruise ships will call at the Port in May. *Insignia* will make its maiden visit to Newcastle on Sunday 8 May and *Pacific Dawn*'s final visit of the

season is scheduled for Tuesday 31 May, closing off a successful 2015-16 cruise season.

The cruise schedule is available at www.portofnewcastle.com.au.

The best vantage point to view ships arriving and departing is the Newcastle or Stockton Foreshore.

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